1ˢᵗ Annual Government to Government ERP Forum

May 12-13, 2008

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Between Project Approval and Deployment comes the hard part – planning only takes you part of the way…

In the end, it's all about people…

The Plan is always perfect – it only goes bad when you start to execute

Fail fast,

Fail small

Re-engineering is a four letter word – What is "a clean sheet of paper"?

Everyone loves consensus

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Make the project fit the time and dollars

Make sure the technology works

Garbage in – Garbage out still applies

If IT and Business are fighting – it is a bad sign

It's never real until the first screen shows up

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Implementation is more important than the software

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Contract Management is not the same as Project Management

Procurement is not the same as buying pencils

It's not the vendor's fault

Take brave pills – it's not a popularity contest

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Spend time on Team

- Celebrate success
- In the end, it takes a team with skills, experience, flexibility
- …And a great sense of humor!

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